

## PROBLEM

Direct integrations with GP systems take years; having to pair with each provider individually using unsupported test environments, plus managing multiple different coding syntaxes and authorisation flows increases engineering overhead. The traditional, direct integration approach also requires a team to manage the numerous NHS connections once live. This all massively decreases time to market and increases ongoing maintenance once live.

### Convenet Patient API

[ Base URL: [uat.convenet.io](http://uat.convenet.io) ]  
./convenet-swagger.json

Book appointments; order repeat prescriptions; view medical records;  
Search for patients on Spine

[Terms of service](#)  
[Contact Support](#)

Schemes

HTTPS

Authorize

Link Patient Return (patientId)

Search (PDS) Search Spine by patient details &/or NHS number

Appointments

Medical Data Fetch medication & medical record

Prescription Ordering Place order; nominations & order statuses

Practice & Patient Settings

“The DigitalHealth.London Accelerator helps to keep you focused and asks you questions that others don’t, so you can figure out your answers before the customer asks. The Accelerator is also fantastic at making industry connections and getting you through a door that would seem welded shut without them. The Accelerator has helped Convenet focus on how we expand by enabling us to ask potential customers about their needs: potential customers that would not have given us this vital information without DigitalHealth.London. #invaluable”



# convenet™



[convenet.io](http://convenet.io)



[linkedin.com/company/convenet](https://linkedin.com/company/convenet)

## SUCSESSES AND IMPACT

- Evidence for Convenet’s integration platform has been demonstrated in their successful integration of 7 customers into GP IT systems. growing circa 2.5 new customers/month, and another 21 customers signed and actively developing.
- In their first 12 months they've achieved £60k Annual Recurring Revenue (ARR). They nearly hit their 5xARR target for year 2 and are still forecasting another 5x growth in 12 months: zero customer acquisition cost and 95% gross margins.
- Convenet was recently acquired by Datavant, a San Francisco based company that works to reduce the friction of data sharing across the healthcare industry by building technology that protects the privacy of patients while supporting the linkage of patient health records across datasets.

Convenet saves NHS Digital **£15k** per customer due to GP IT Futures

Integrating with Convenet is **26x faster** and **7x cheaper** than integrating directly

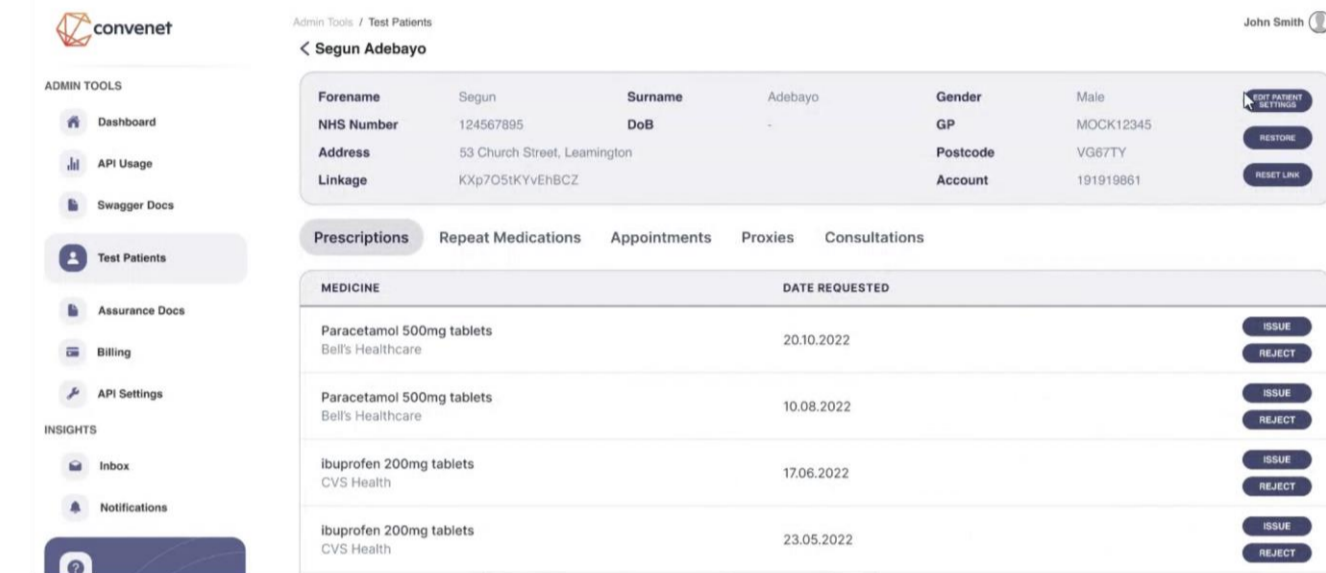
Their API currently supports customers offering patient facing services to over **100k** patients

Find out more:



## SOLUTION

Convenet is the only NHS Digital assured, structured and interoperable API connecting to all three GP systems and NHS Spine enabling repeat prescriptions, appointment booking, record viewing, NHS Number validation and the writing of consultations to the record.



“Convenet supported Phlo to enhance our digital pharmacy offering in record time. As a fellow DigitalHealth.London alumnus company, it’s been great to work with Andrew and Chris.

- Phlo Digital Pharmacy

## WHAT’S NEXT?

Convenet are hiring and growing their team: from engineering to sales and product. However they are building out the Datavant technology for the UK and adding more infrastructure services to Convenet. If you work in life sciences and/or clinical trials, in any capacity, they’d love to hear from you.